

group of companies

SAFE  
ROADS



group of companies

## **ABOUT US**

CORPORATE STRUCTURE AND PROFILE

ADVANTAGES

GEOGRAPHY

PRODUCT RANGE AND PRODUCTION CAPACITY

## **1. ROAD MARKING MATERIALS**

1.1 GLASS BEADS

1.2 ADDITIONAL PRODUCTS

1.3 LABORATORY

## **2. ROAD MARKING MACHINERY**

2.1 ROAD MARKING MACHINERY MAINTENANCE SERVICE

2.2 EQUIPMENT RENTAL

## **3. ROAD MARKING APPLICATION**

## **4. ROAD CONSTRUCTION**

4.1 MAJOR PROJECTS

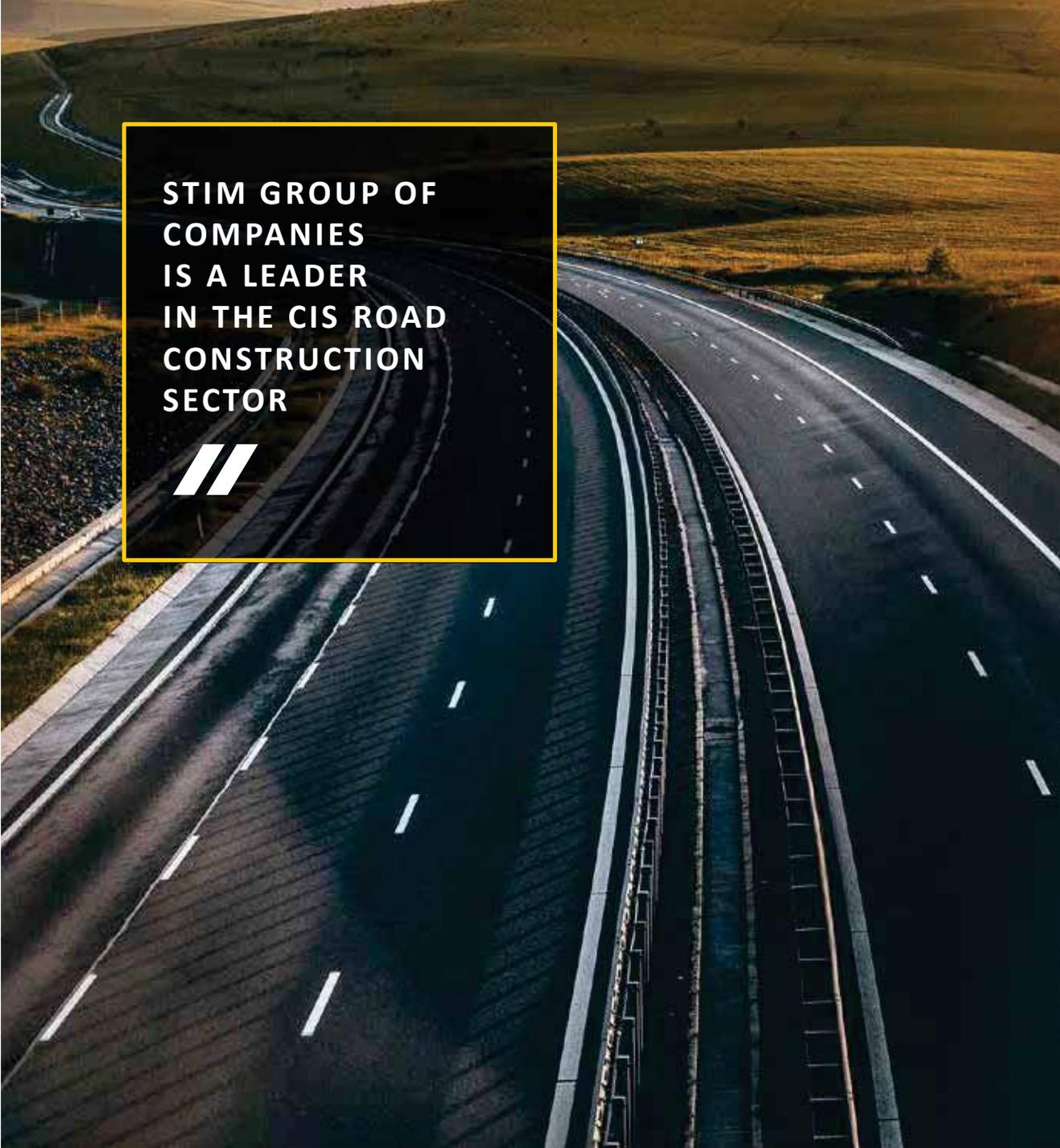
## **5. LABORATORY**

## **6. ROAD SAFETY**

6.1 ROAD MARKING SCHOOL

## **7. CONSTRUCTION OF BUILDINGS AND STRUCTURES**





**STIM GROUP OF  
COMPANIES  
IS A LEADER  
IN THE CIS ROAD  
CONSTRUCTION  
SECTOR**



ABOUT US

**20 years**

OF SUCCESSFUL WORK

**500+**

SUCCESSFUL PROJECTS IN THE FIELD  
OF INDUSTRIAL, COMMERCIAL, AND  
CIVIL REAL ESTATE

- Accredited in-house labs and advanced technologies
- We operate on 4 continents (in the CIS, Europe, the USA, and Africa)
- Wide branch network

# CORPORATE STRUCTURE

1

## PRODUCTION

Road marking materials  
Road marking machinery  
Road marking application

2

## CONSTRUCTION

SINAR LLC: construction of  
buildings and structures  
BSK LLC: road construction

3

## ROAD SAFETY

4

## MAINTENANCE SERVICE



# PROFILE

## WE ARE EXPERTS IN:

- Production of road marking materials
- Production of road marking machinery
- Research and implementation of new technologies in road marking materials and equipment production
- Civil and road construction
- Commercial and residential real estate
- Mechanized earthwork of any complexity
- Asphalt road paving and road marking application
- Installation of culverts on highways and landscaping

# WHY DO CLIENTS CHOOSE US?

1

## PRODUCTION CAPACITY

We just need two days to produce enough materials to satisfy annual demand for a city of 1,000,000 people

2

## COMPREHENSIVE APPROACH

Wide range of services tailored to the client needs

3

## PROMPT MAINTENANCE SERVICE

24/7 technical support

4

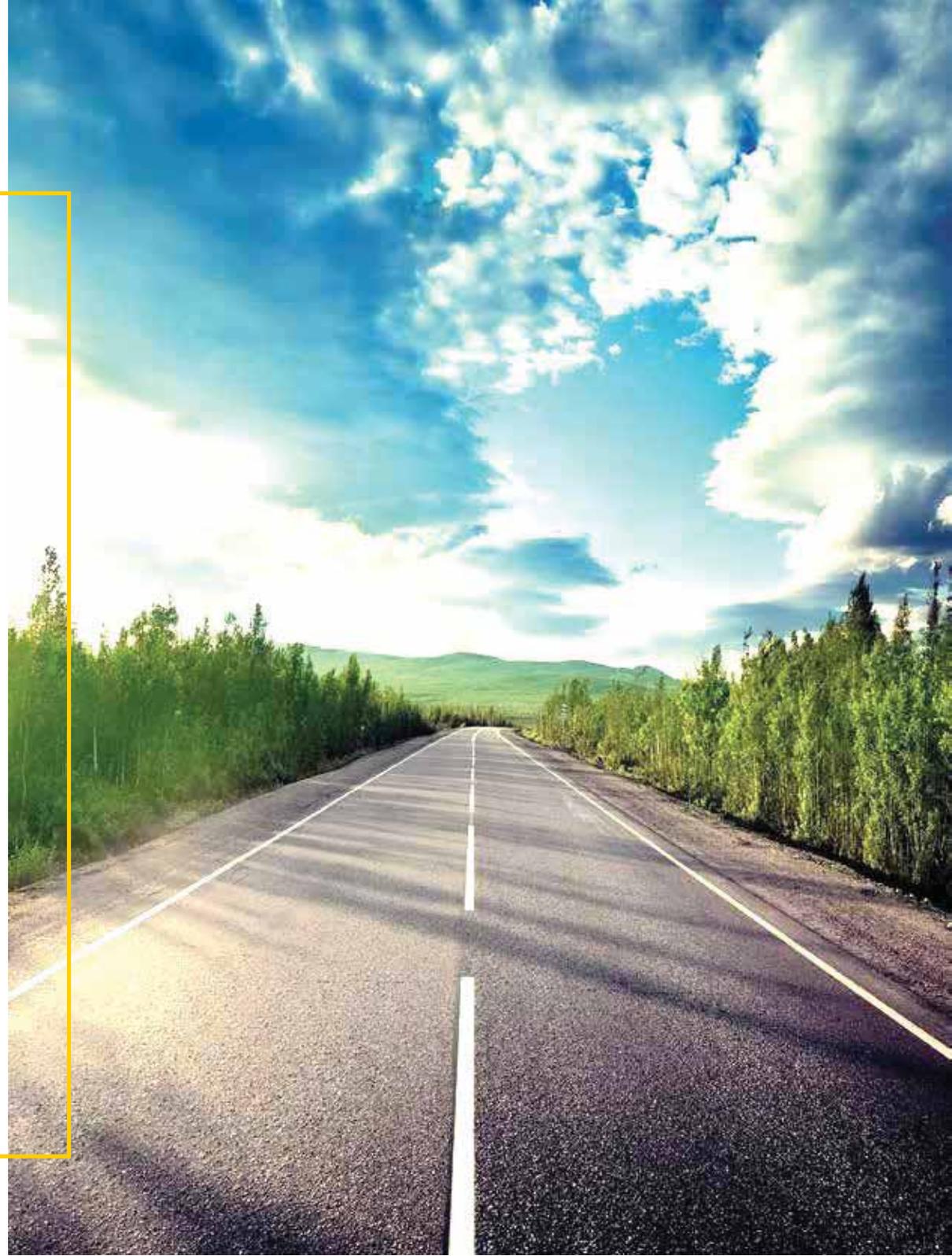
## EXPERTISE AND GUARANTEES

Our extensive expertise helps us successfully complete projects of any complexity in various fields

5

## CUTTING-EDGE SOLUTIONS

In-house R&D labs



# SALES GEOGRAPHY

WE HAVE EARNED CUSTOMER  
TRUST NOT ONLY IN BELARUS  
AND RUSSIA BUT FAR BEYOND



- EUROPE**
- Bulgaria
  - Poland
  - Spain
  - Croatia
  - Germany
  - Hungary
  - Switzerland
  - Lithuania
  - Latvia
  - Estonia

- CIS**
- Russia
  - Ukraine
  - Kazakhstan
  - Moldova
  - Armenia
  - Uzbekistan
  - Kyrgyzstan
  - Mongolia
  - Georgia



group of companies

## GEOGRAPHY OF BRANCHES AND REPRESENTATIVE OFFICES



### REPRESENTATIVE OFFICES IN RUSSIA

- St. Petersburg
- Irkutsk
- Omsk
- Novosibirsk
- Yekaterinburg
- Voronezh
- Krasnodar

### BRANCHES

-  Russia  
Kazan, Roslavl, Yelabuga
-   Poland  
Sp. z o. o. Kontur
-  Ukraine  
Lutsk



**WE OPERATE  
IN 4 CLIMATE  
REGIONS AND  
SUCCESSFULLY  
ADAPT MATERIALS  
FOR ALL ROAD  
SURFACE TYPES**



## **HOW WE ACHIEVE OUR OBJECTIVES**

- In-depth study of the weather conditions and road specifics
- Multi-level in-process product control
- High-tech products

## **RANGE OF PRODUCTS**

**OUR GOAL IS SAFE AND  
HIGH-QUALITY ROADS!**

### **1** ROAD MARKING MATERIALS

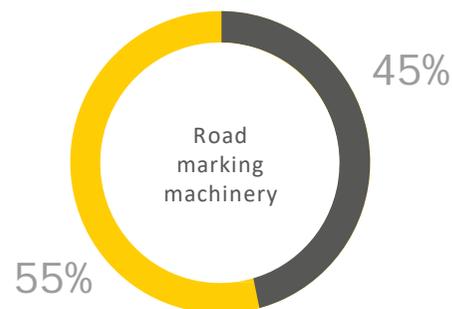
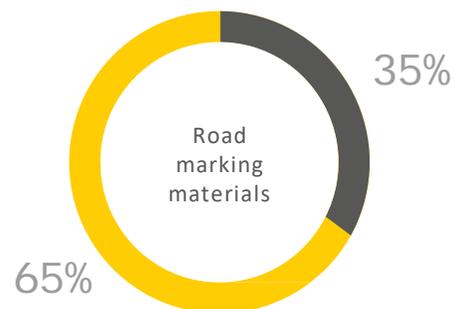
Thermoplastic  
Cold plastic  
Paint  
Glass beads

### **2** ROAD MARKING MACHINERY

For plastic  
For paint  
For thermoplastic  
Universal machines  
Auxiliary machines  
Landscaping and road construction

# PRODUCTION CAPACITY

## OUR MARKET SHARE IN RUSSIA



- We have launched and actively develop a small-batch order service through our online store.

- We respond quickly to any customers' requests

- We launched a new micro glass bead production in the city of Roslavl (Smolensk region, Russia) in 2017.

WE CONSTANTLY DEVELOP AND IMPROVE OUR PRODUCTION

2

DAYS

Time required to produce the annual demand in materials for a city of 1,000,000 people

> 60 000

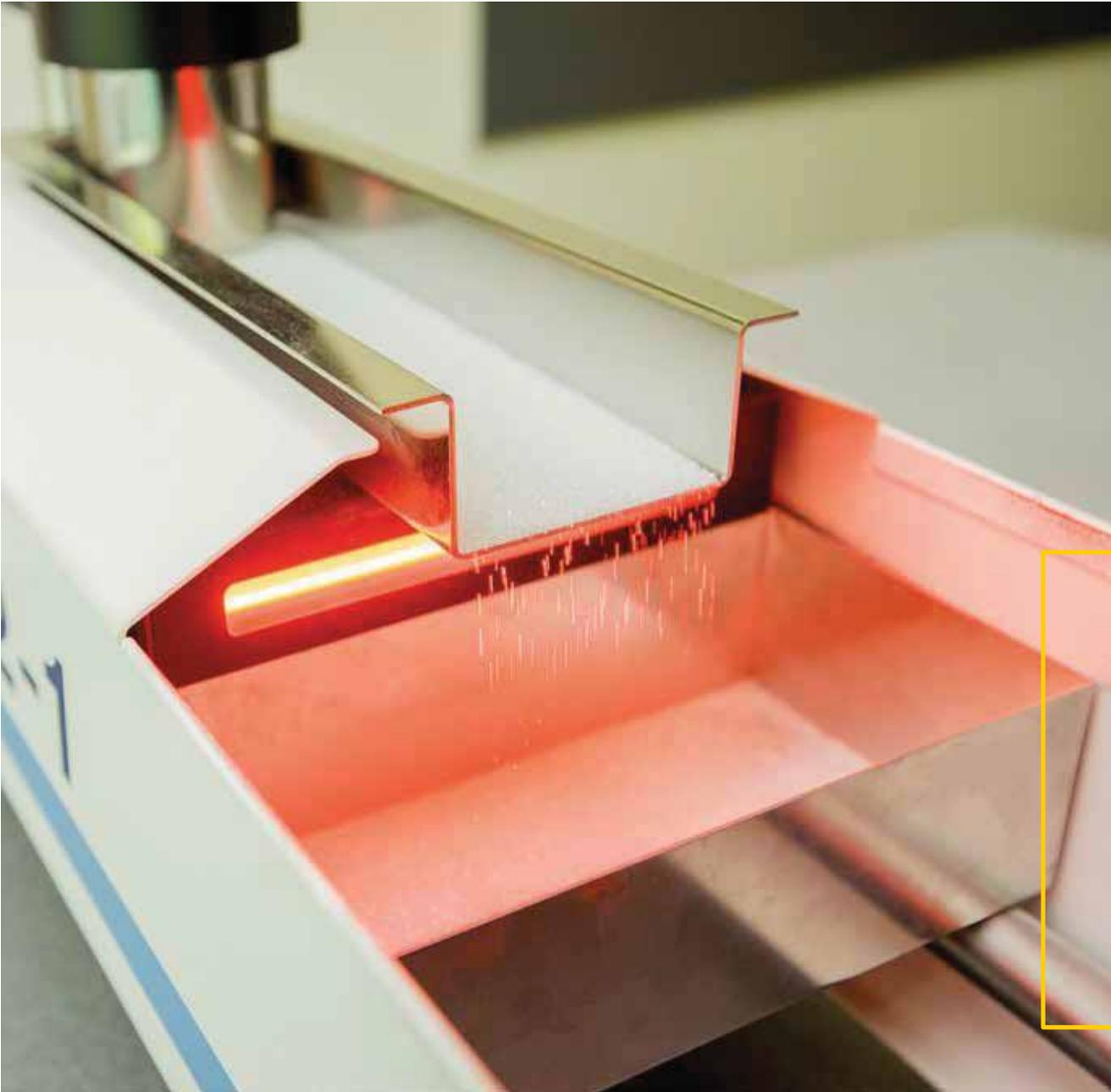
TONS OF MATERIALS

for road marking produced annually

> 50

MATERIALS

for various coatings are proposed today



## GLASS BEAD PRODUCTION

JV STEKLOSFERA LLC OFFERS THE  
FOLLOWING MICRO GLASS BEAD TYPES:

Size grades 0-250 microns

Produced by crushing semi-white sheet glass  
according to technical conditions (TU BY  
809001003.002-2018)

**Glass beads are  
used with road  
marking materials  
application**

**Increase light reflection on  
the road in the dark**

# ADDITIONAL PRODUCTS

**GROUND GLASS OR  
GLASS POWDER IS A  
DRY WHITE POWDER**

This versatile product can be widely used in basic construction works



**JV STEKLOSFERA LLC OFFERS THE  
FOLLOWING TYPES:**

- Ground glass /  
Glass powder, size grades 0-120 microns
- Ground glass /  
Glass powder, size grades 0-150 microns

Produced by crushing semi-white sheet glass according to technical conditions ( TU BY 809001003.002-2018)

# LABORATORY

## LAB FUNCTIONS

- 1 Verify that tests are correct and complete. Test results are accurate, reliable and objective and can be safely trusted
- 2 Sample raw materials, components, and paint for testing
- 3 Ensure confidentiality and safety of test results
- 4 Participate in inter-laboratory comparisons to verify testing laboratory accreditation



## WE ARE CONFIDENT THAT OUR QUALITY MEETS APPLICABLE REGULATIONS AND TECHNICAL STANDARDS

Since 2000, all our products have been tested in our accredited in-house testing laboratory.

Road marking materials are tested for compliance with STB ISO 9001 and TR TS 014/2011.

The number of annual quality tests for compliance with three standards:

- Over 25,000 for paint
- Approximately 10,000 for cold plastic
- Over 35,000 for thermoplastic
- Almost 300 for glass beads

# ROAD MARKING MACHINERY

OVER 30 MODELS: FROM SMALL HAND-PUSH MACHINES TO HIGH-PERFORMANCE HIGHWAY MACHINES

## 1 ROAD MARKING MACHINERY

- Paint
- Thermoplastic (smooth, structured, dots, spray)
- Cold plastic (smooth, structured, dots, spray)
- Hand-push road marking machines (STiM, Graco)

RELIABLE, AUTOMATED, ADVANCED EQUIPMENT FOR YOUR WORK

ALL MACHINERY MEETS THE HIGHEST ROAD MARKING MACHINE PRODUCTION STANDARDS AND HAS ISO CERTIFIED

## 2 APPLICATION

- City streets
- Motorways / Federal highways
- Narrow streets
- Parking lots
- Airports

## HIGH PRODUCTION PERFORMANCE

- Cooperation with the world leading component manufacturers
- Automated control of all road marking processes
- Support for 10 languages and road marking types to comply with 10 national standards
- Online road marking statistics monitoring and road marking machinery location tracking
- Road marking application speed up to 25 km/h
- Proprietary technologies and algorithms for re-stripping
- Full operator control over material consumption and movement speed
- High-tech equipment and advanced production technologies
- Customized solutions for each client

# ROAD MARKING MACHINERY MAINTENANCE SERVICE

**1**

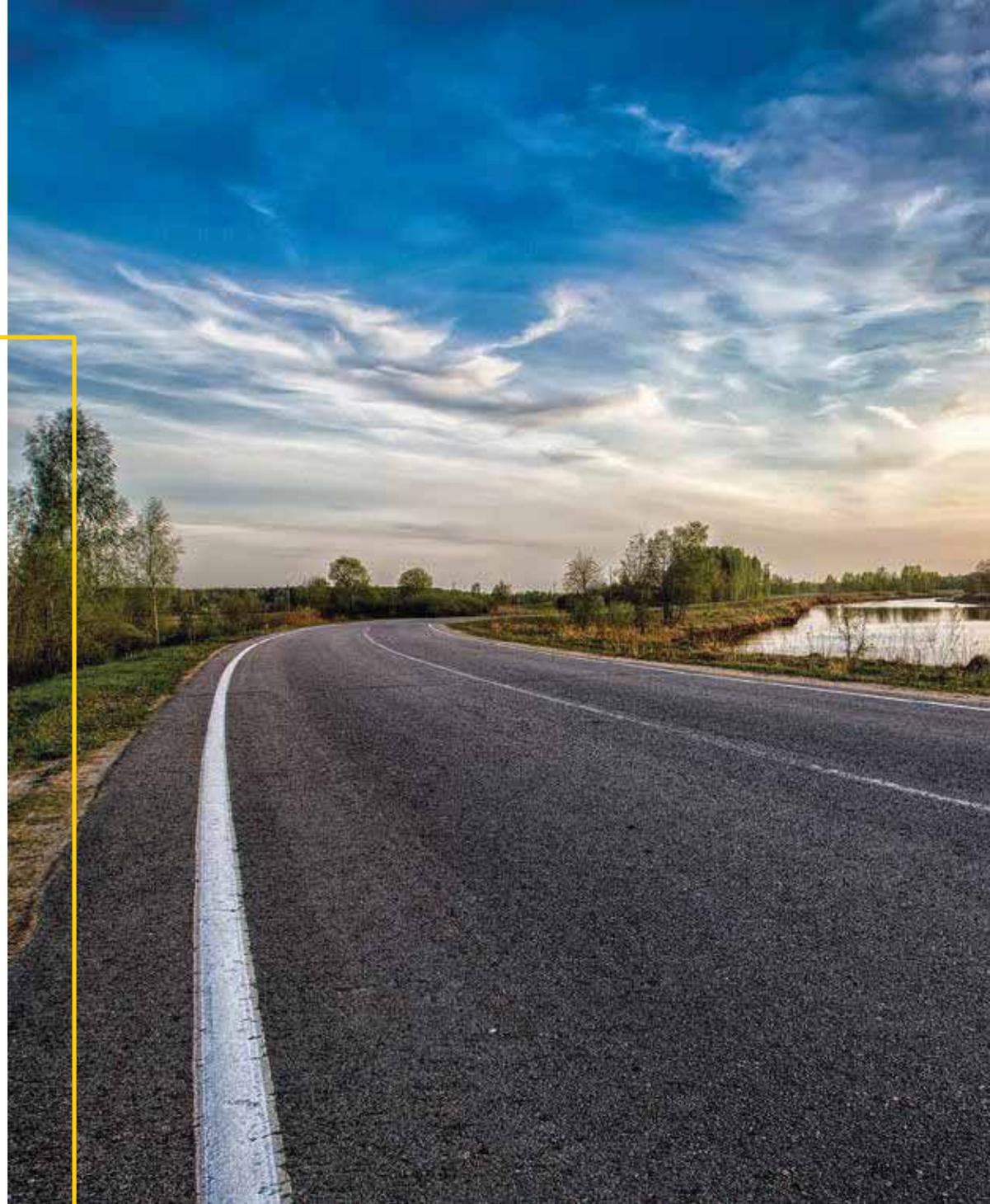
## **EASY SOLUTION TO ANY PROBLEM!**

Our experienced staff continuously provides full maintenance service for road marking machines (RMM) not only in Belarus and Russia, but also in the CIS countries, the EU, and the Ukraine.

**2**

## **WE WORK TO ADD SOME VALUE TO YOUR BUSINESS**

Every client is offered a variety of programmes and special offers for the purchase of materials, RMM, spare parts, service maintenance, components, etc.





## ROAD MARKING MACHINERY MAINTENANCE SERVICE

### R&D AND MAINTENANCE SERVICE DEPARTMENT: 100% GUARANTEED

- Customized approach
- Work of any complexity
- Special offers and promotions for services
- Convenient service schedule
- Flexible payment terms
- Wide range of spare parts
- Wide range of RMM accessories
- Quality control and warranty for all types of services

### PROFESSIONAL MAINTENANCE AND REPAIR IN THE SHORTEST POSSIBLE TIME

#### OUR SERVICES:

- After-sales service
- Selection, manufacture, and supply/sale management of spare parts, materials, and related products for RMM routine maintenance
- Major repairs including repairs of components and assemblies
- Renovation/rehabilitation of machines and assemblies
- Electrical works
- Checking and inspection
- Routine maintenance
- Cleaning and washing
- Fastening
- Lubrication and filling
- Testing
- Staff training in RMM operation

# EQUIPMENT RENTAL

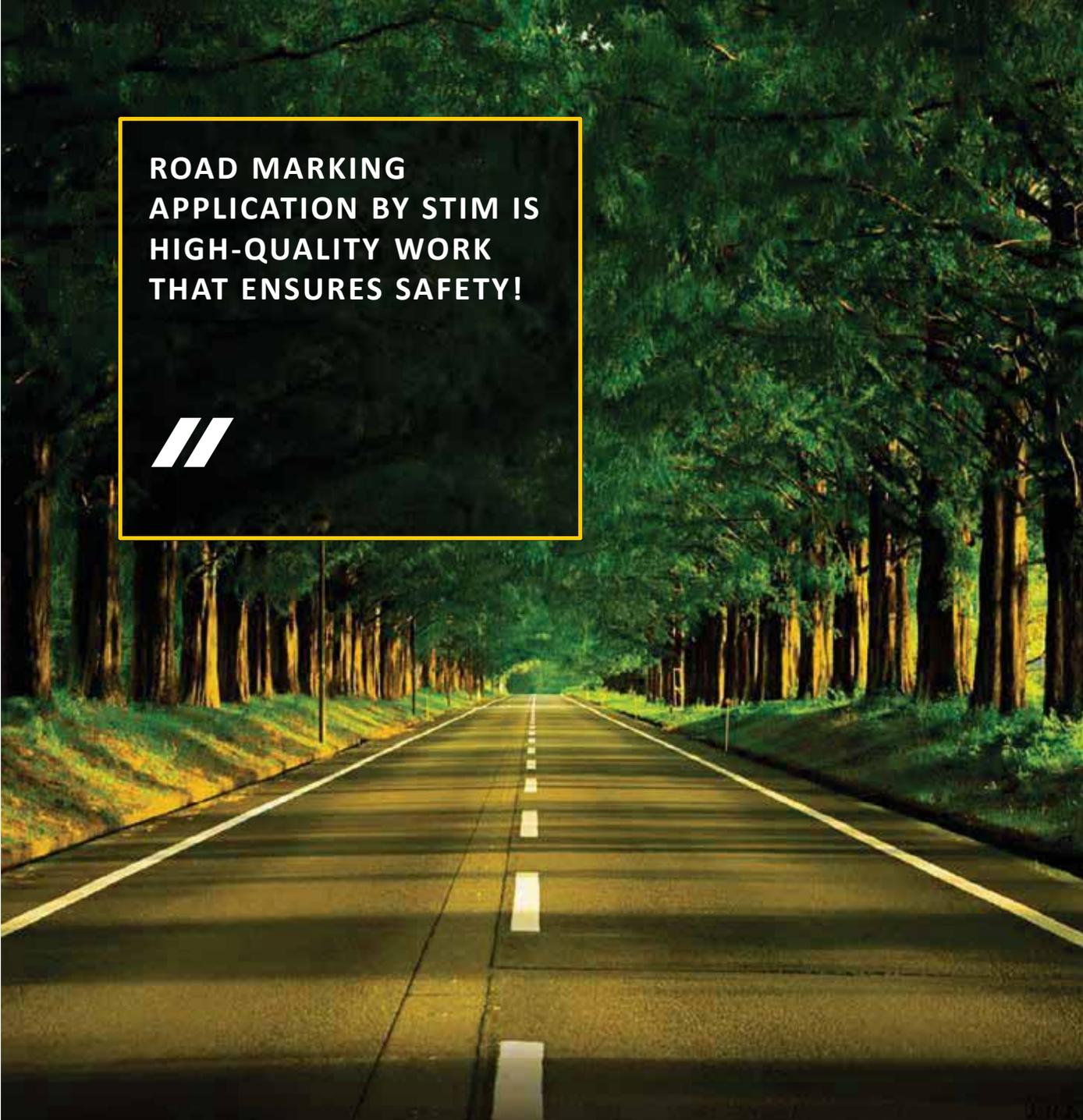
RENTING IS A FAST AND EASY WAY TO GET HIGH-QUALITY EQUIPMENT YOU NEED FOR YOUR JOB

STiM has all types of road marking equipment available to rent for a required period on beneficial terms

## YOUR RENTAL BENEFITS

- 1 FREE INSURANCE
- 2 FREE MAINTENANCE SERVICE





**ROAD MARKING  
APPLICATION BY STIM IS  
HIGH-QUALITY WORK  
THAT ENSURES SAFETY!**



## ROAD MARKING APPLICATION

ROAD MARKING  
ENSURES SAFETY ON THE  
ROADS AND SAVES PEOPLE'S  
LIVES

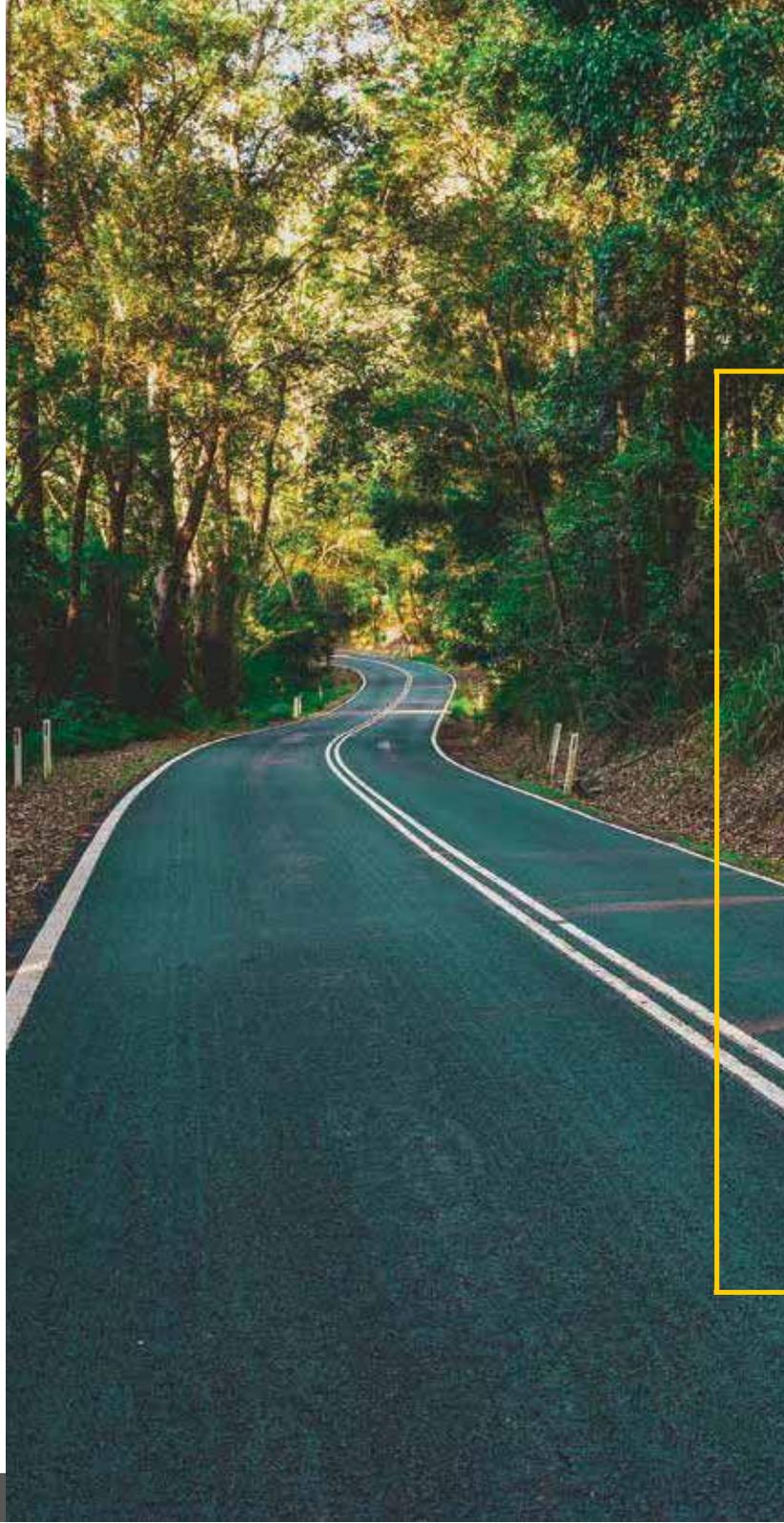
**WE WORK IN THE  
FOLLOWING REGIONS:**

- Belarus
- Russia
- Kazakhstan
- Ukraine
- Poland
- Lithuania
- Uzbekistan
- Georgia

# REGIONAL COVERAGE

## REGIONAL COVERAGE IN RUSSIA

- Roslavl
- Smolensk and Smolensk Region
- Moscow Region
- Bryansk Region
- Samara and Samara Region
- Yaroslavl and Yaroslavl Region
- Kazan and Tatarstan
- Novosibirsk and Novosibirsk Region
- Omsk Region
- Pskov Region
- Novgorod Region
- Nizhny Novgorod Region
- Murmansk Region
- Vologda Region
- Mari El Republic



**22 HIGHLY-SKILLED DEDICATED  
TEAMS EQUIPPED WITH STIM  
LATEST MACHINERY**

## **OPERATORS IN RUSSIA**

- JV Brestskaya Stroitel'naya  
Kompaniya LLC
- STiM-2 LLC
- TK VZT LLC (Moscow Region)
- STiM-Kazan LLC

# ROAD MARKING APPLICATION

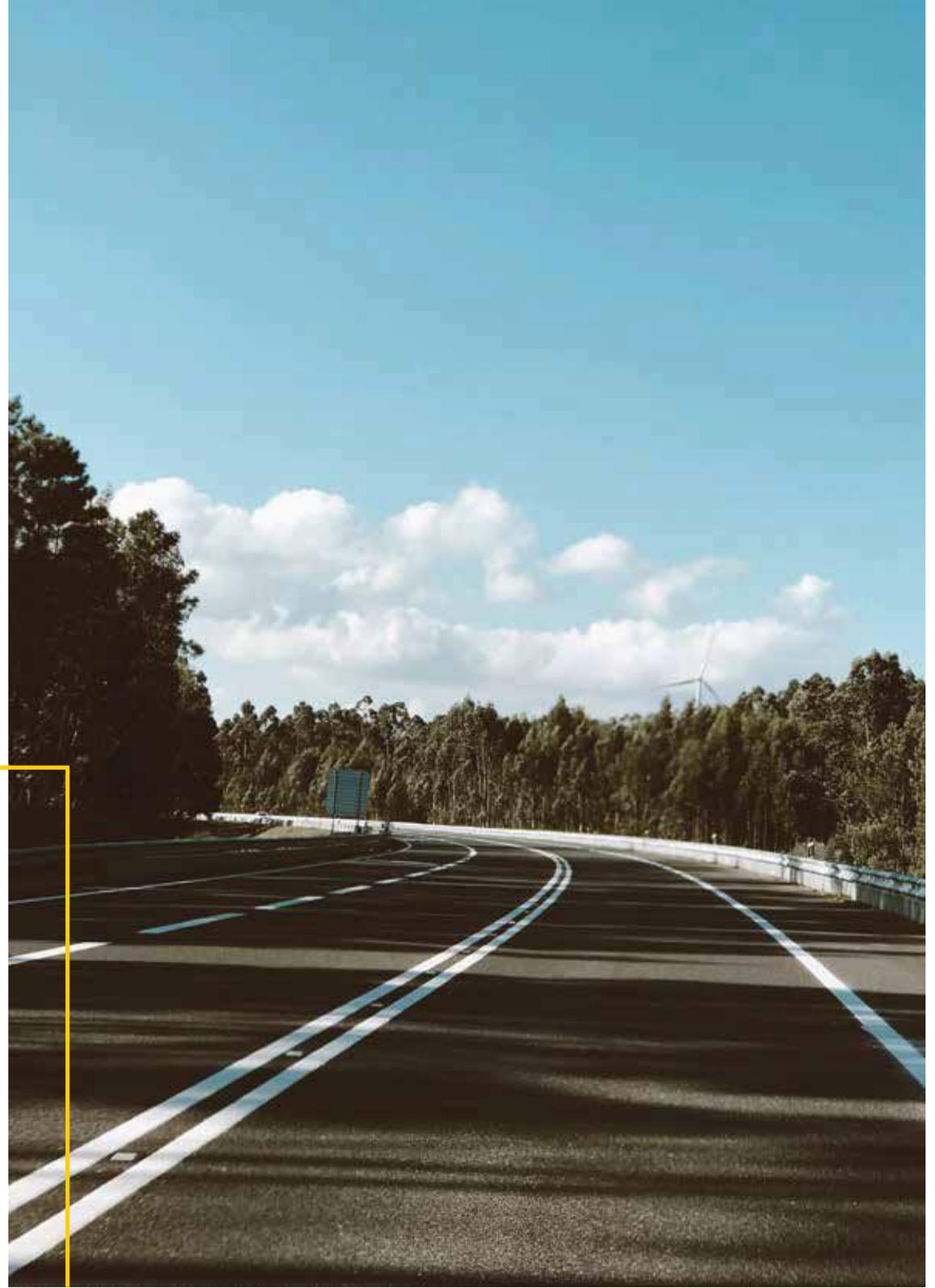
## OUR EXPERTISE

WE ARE PROUD TO HAVE PARTICIPATED  
IN PREPARATION TO NUMEROUS  
LARGE-SCALE INTERNATIONAL EVENTS

- The 2010 OSCE Summit in Astana
- The 2011 and 2012 UEFA European Football Championships in Lvov
- The 2013 Universiade in Kazan
- The 2014 IIHF Ice Hockey World Championship in Minsk
- The 2017 FIFA Confederations Cup in Kazan and Samara
- The 2018 FIFA World Cup in Kazan and Samara

OUR EXPERTISE IS PROVED WITH THE SKILLED  
WORKING WITH ALL TYPES OF MATERIALS  
ON MAJOR RUSSIAN HIGHWAYS

- M-1 Belarus
- M-3 Ukraine
- M-4 Don
- M-7 Volga
- M-8 Kholmogory
- M-13 Bryansk-Novozybkov to Belarusian border
- M-20 St. Petersburg-Nevel to Belarusian border
- Regional highways in 7 Russian regions (R-204 Tyumen-Omsk, R-524 Omsk-Novosibirsk etc.)





JV BSK LLC: A REAL EXPERT IN ROAD CONSTRUCTION

## PROFILE

- Mechanized earthwork of any complexity
- Asphalt road paving
- Asphalt concrete surface milling
- Culvert installation on highways
- Landscaping (asphalt road paving, slab paving)
- Road marking application
- Production of all types of asphalt concrete mixes
- Production of all concrete grades

# ROAD CONSTRUCTION

## ADDITIONAL SERVICES

- Information support
- Training for construction business units
- Procurement support to road marking teams on various projects with any deadlines and conditions



EACH PROJECT, WE  
PARTICIPATE IN, WE  
GUARANTEE THE HIGH  
QUALITY AND  
FULFILLMENT OF TERMS  
AND OBLIGATIONS



## MAJOR PROJECTS

### SOME OF OUR MAJOR PROJECTS

1

ROAD MARKING MATERIAL  
COMPONENT SHOP,  
UNITARY COMPANY STIM

**Type of operations:** asphalt concrete  
road paving

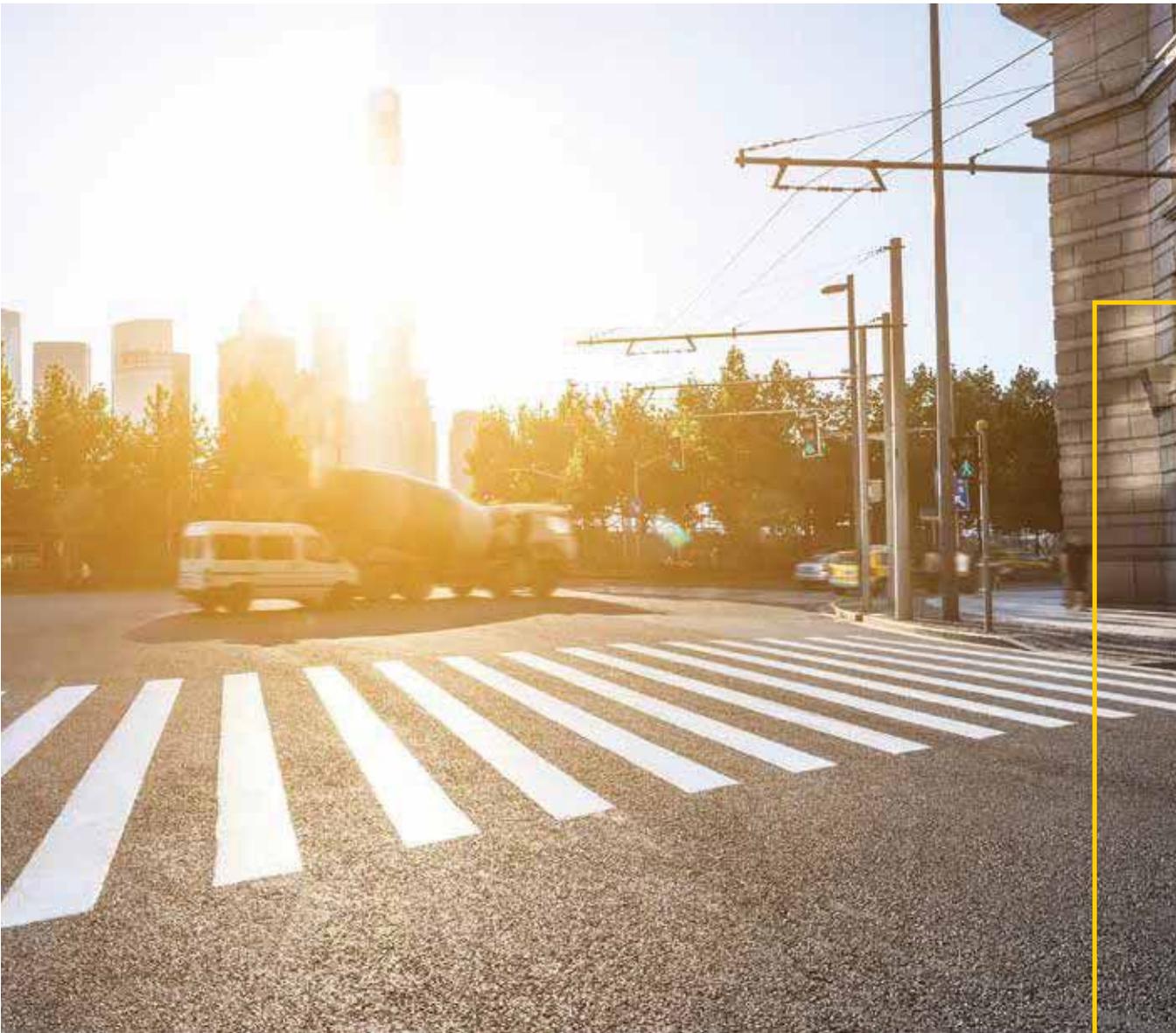
**Year:** 2013

2

SERVICE AREA AT KOZLOVICH-2  
BORDER CROSSING TERMINAL

**Type of operations:** paving of roadways, platforms,  
and sidewalks with asphalt concrete and slabs

**Years:** 2013-2015



# ROAD SAFETY

## ROAD SAFETY COMES FIRST

**WE HAVE A VAST EXPERIENCE  
IN ROAD SAFETY ENHANCEMENT  
AND WE ARE READY TO SHARE IT  
WITH YOU!**

- Road safety audit
- Development, support, and implementation of comprehensive road safety improvement programmes
- Traffic management enhancement
- Consulting services
- Staff training in modern approaches to enhanced road safety



group of companies

# ROAD MARKING SCHOOL

**1**

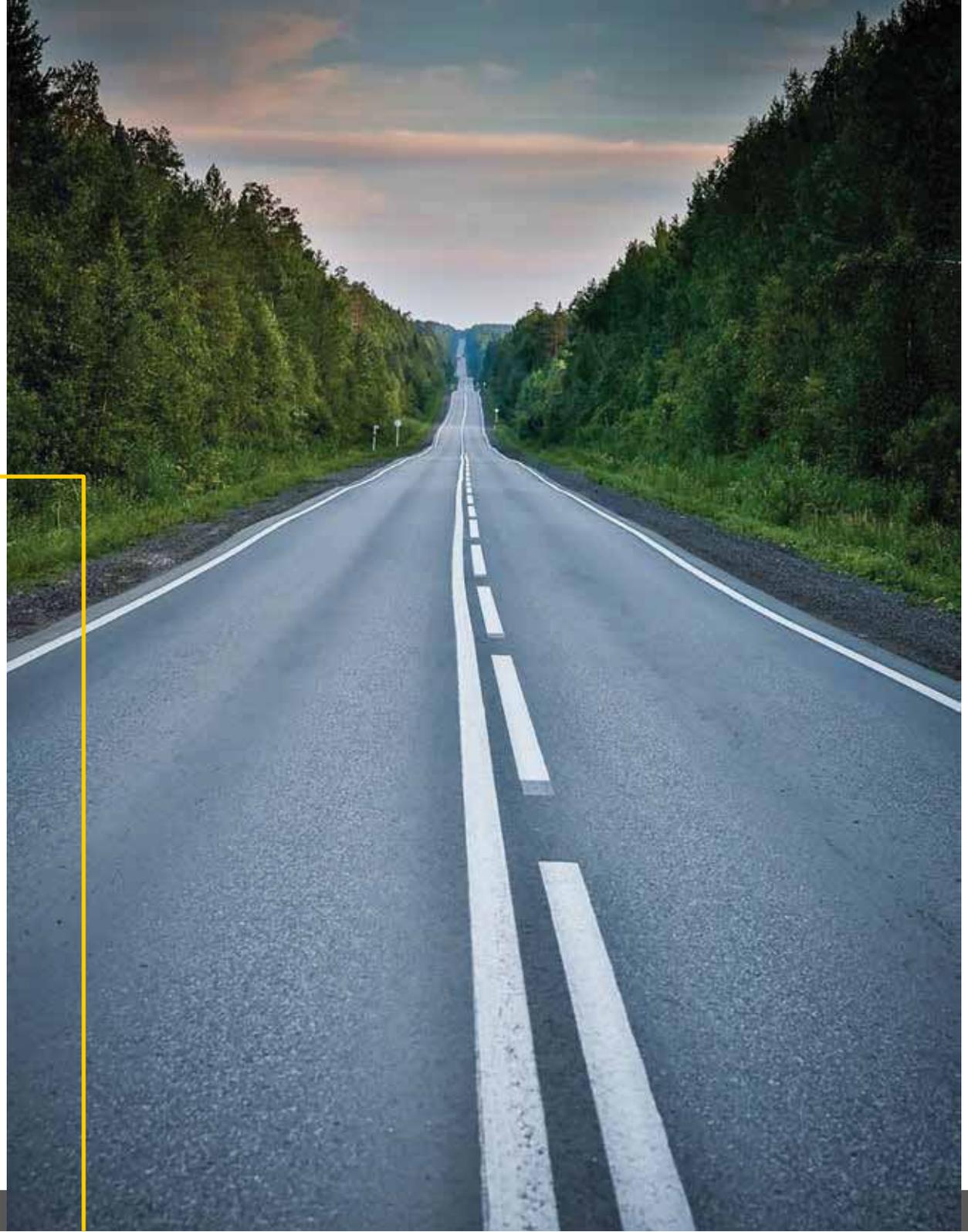
ALL TYPES OF  
MATERIALS

**2**

ALL TYPES OF  
MARKINGS

**3**

ALL MARKING  
TECHNIQUES





## CONSTRUCTION OF BUILDINGS AND STRUCTURES

“STIMOVO” SUBURBAN  
HOUSING COMMUNITY  
(Brest, Belarus)



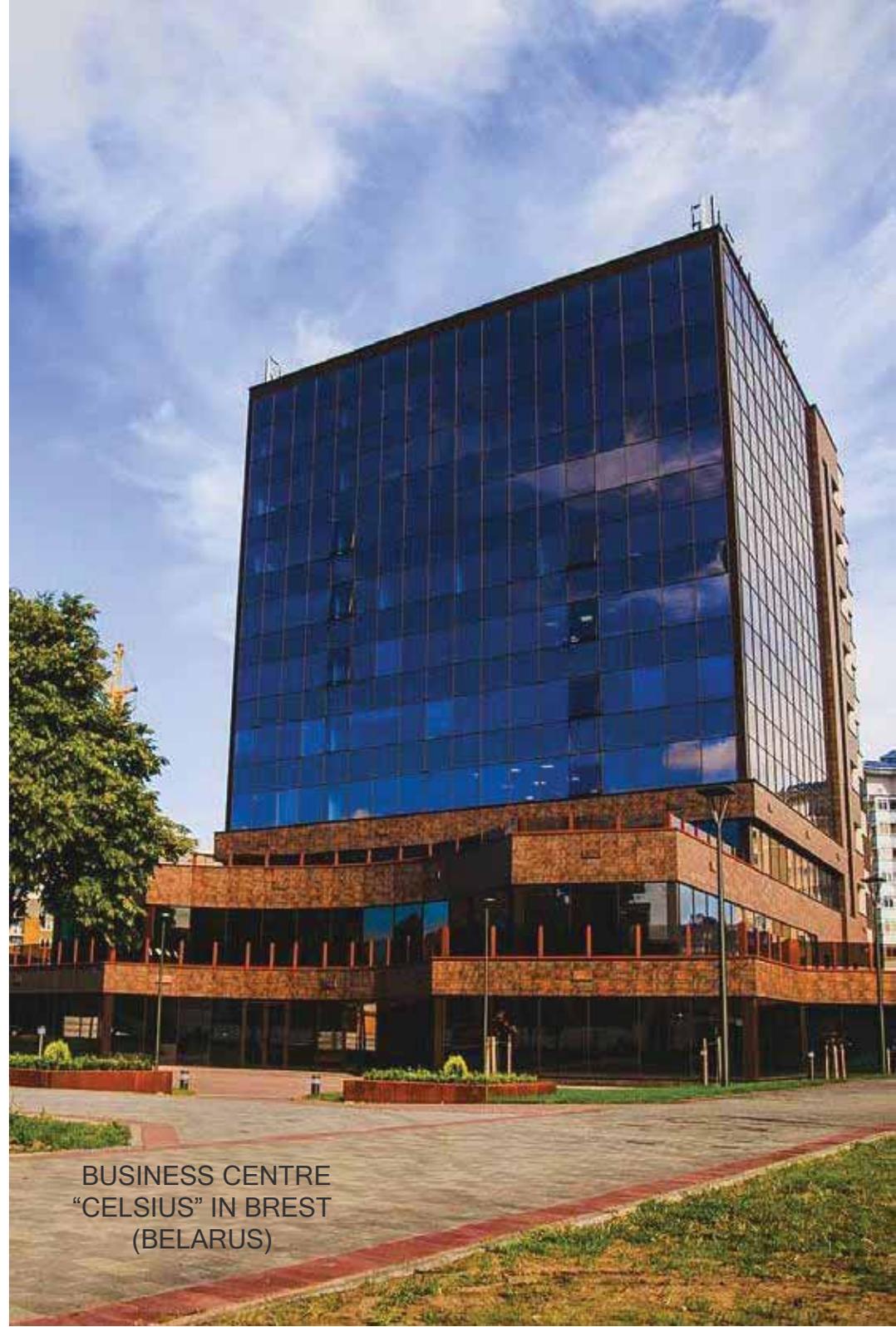
BUSINESS CENTRE  
“FARENGATE” IN  
MINSK



# BUILDINGS AND STRUCTURES CONSTRUCTION



COMPONENT  
PRODUCTION  
WORKSHOP  
(BREST, BELARUS)



BUSINESS CENTRE  
"CELSIUS" IN BREST  
(BELARUS)



group of companies

## BELARUS

Tel / Fax: +375 (162) 50 82 82  
e-mail: [zakaz@stim.by](mailto:zakaz@stim.by)  
[www.stim.by](http://www.stim.by)

## RUSSIA

Tel / Fax: +7 (499) 957 81 00  
e-mail: [ru@stim.by](mailto:ru@stim.by); [kraska9@yandex.ru](mailto:kraska9@yandex.ru)  
[www.stim.by](http://www.stim.by)

## GLASS BEADS AND ADDITIONAL PRODUCTS

[steklosfera.stim.by](http://steklosfera.stim.by)  
Mr. Artur Yuran  
+375 (29) 67 33 33 9  
(Viber, WhatsApp, Telegram)  
+791 565 00 399  
Skype: [artur.yuran](https://www.skype.com/people/artur.yuran)  
e-mail: [arthur.yuran@tut.by](mailto:arthur.yuran@tut.by)  
Address: JV Steklosfera LLC,  
54/Б Dubrovskaya St.,  
Brest, 224025, Belarus

## CONSTRUCTION OF BUILDINGS AND STRUCTURES

Mr. Sergey Chernenko  
+375 (29) 680 38 20  
(Viber, WhatsApp, Telegram);  
+7 (910) 784 53 97  
e-mail: [Sergey\\_ch@stim.by](mailto:Sergey_ch@stim.by)

## EQUIPMENT RENTAL

Mr. Sergey Shugalo  
+7 (963) 699 94 17  
(Viber, Telegram, WhatsApp)  
e-mail: [ss@stim.company](mailto:ss@stim.company)  
[arenda.stim.by](http://arenda.stim.by)

## ROAD MARKING APPLICATION

Mr. Roman Lopatin  
+375 (29) 399 11 60  
+7 (910) 119 92 33  
(Viber, Telegram, WhatsApp)  
e-mail: [LRA@stim.by](mailto:LRA@stim.by)

## ROAD SAFETY

Mr. Sergey Talatay  
Director for Road Safety and  
Transport Mobility  
+375 (29) 79 79 000  
+7 (926) 210 34 43

## ROAD MARKING MATERIALS

Sales Department  
Tel: 8 (016) 250 82 82

## ROAD CONSTRUCTION

[bsk.stim.by](http://bsk.stim.by)  
e-mail: [dsu.bsk@stim.by](mailto:dsu.bsk@stim.by)  
+375 (29) 641 77 20

## ROAD MARKING MACHINERY

Mr. Nikolay Moroshchuk  
Commercial Department Manager  
+7 (929) 962 59 91  
+375 (29) 361 77 17  
+375 (29) 642 43 84  
e-mail: [MNA@STIM.BY](mailto:MNA@STIM.BY)

Mr. Andrey Detyuk  
Director for Road Marking  
Machinery Production  
+375 (29) 640 99 19  
e-mail: [AD@STIM.BY](mailto:AD@STIM.BY)

## ROAD MARKING MACHINERY MAINTENANCE SERVICE

Mr. Alexander Vysochanskiy  
+375 (29) 685 00 02  
(Viber, Telegram, WhatsApp)  
+7 (930) 691 00 02  
messenger  
(Facebook - id=100001867765587)  
e-mail: [avv@stim.by](mailto:avv@stim.by); [service@stim.by](mailto:service@stim.by)

Mr. Nikolay Putsykovich  
+375 (29) 725 37 58 (Viber, Telegram)  
+7 (926) 903 14 14 (WhatsApp)  
e-mail: [service@stim.by](mailto:service@stim.by)  
[service.stim.by](http://service.stim.by)



group of companies

- ROAD MARKING MATERIALS PRODUCTION
- ROAD MARKING MACHINERY PRODUCTION
- ROAD MARKING MACHINERY MAINTENANCE SERVICE
- EQUIPMENT RENTAL
- GLASS BEADS PRODUCTION
- ROAD CONSTRUCTION
- BUILDING CONSTRUCTION
  
- ROAD MARKING APPLICATION
- ROAD MARKING SCHOOL
- ROAD SAFETY

*LET'S BUILD OUR SAFE FUTURE*

**TOGETHER!**